

# Broadcom Inc. Announces Fourth Quarter and Fiscal Year 2018 Financial Results and Quarterly Dividend

December 6, 2018

- Revenue of \$5,444 million for the fourth quarter, up 12 percent from the prior year

- Revenue of \$20,848 million for the fiscal year, up 18 percent from the prior year

- Non-GAAP diluted EPS of \$5.85 for the fourth quarter, up 27 percent from the prior year; GAAP diluted EPS of \$2.64 for the fourth quarter, up

111 percent from the prior year

- Non-GAAP diluted EPS of \$20.82 for the fiscal year, up 30 percent from the prior year; GAAP diluted EPS for the fiscal year of \$28.44, up 607

percent from the prior year

- Free cash flow for the fourth quarter of \$2,529 million, up 47 percent from the prior year

- Free cash flow for the fiscal year of \$8,245 million, up 50 percent from the prior year

- Quarterly dividend increased by 51 percent to \$2.65 per share from the prior quarter

- Repurchased 6.4 million shares in the fourth quarter for \$1,533 million
  - Repurchased 31.9 million shares in the fiscal year for \$7,258 million

SAN JOSE, Calif., Dec. 6, 2018 /PRNewswire/ -- Broadcom Inc. (Nasdaq: <u>AVGO</u>), a global technology leader that designs, develops and supplies semiconductor and infrastructure software solutions, today reported financial results for the fourth fiscal quarter and fiscal year ended November 4, 2018, and provided guidance for its fiscal year 2019. The Company completed its acquisition of CA Technologies on November 5, 2018. The financial results provided below do not include any contribution from CA Technologies.

"Strong operating performance in the fiscal fourth quarter caps a year of solid results that continues to reinforce the sustainability of our business model. Revenues grew 18% to nearly \$21 billion on the back of strong demand for our networking, enterprise storage, wireless and industrial products while operating margin continued to progressively expand to 50%," said Hock Tan, President and CEO of Broadcom Inc. "Looking forward to fiscal year 2019, we expect another year of double digit revenue growth. Sustained demand within our semiconductor segment will be augmented by the newly acquired mainframe and enterprise software businesses to our infrastructure software segment. We also expect operating margin to hit another record in fiscal year 2019 driven by improved operating leverage."

"Free cash flow from operations grew 50% in fiscal year 2018 to \$8.2 billion. As a result, we are raising our target dividend by 51 percent to \$2.65 per share per quarter for fiscal year 2019," said Tom Krause, CFO of Broadcom Inc. "Looking ahead for the year, we expect sustained revenue growth and improving operating leverage to accelerate cash generation from operations. Our capital allocation strategy remains unchanged for fiscal year 2019. We plan to return 50% of our prior fiscal year free cash flows to stockholders in the form of dividends and use the balance of our free cash flows to buy back stock and support additional acquisitions, while remaining focused on maintaining our investment grade credit rating."

#### Fourth Quarter Fiscal Year 2018 GAAP Results from Continuing Operations

Net revenue was \$5,444 million, an increase of 8 percent from \$5,063 million in the previous quarter and an increase of 12 percent from \$4,844 million in the same quarter last year.

Gross margin was \$2,935 million, or 53.9 percent of net revenue. This compares with gross margin of \$2,619 million, or 51.7 percent of net revenue, in the prior quarter, and gross margin of \$2,383 million, or 49.2 percent of net revenue, in the same quarter last year.

Operating expenses were \$1,283 million. This compares with \$1,280 million in the prior quarter and \$1,628 million in the same quarter last year.

Operating income was \$1,652 million, or 30.3 percent of net revenue. This compares with operating income of \$1,339 million, or 26.4 percent of net revenue, in the prior quarter, and operating income of \$755 million, or 15.6 percent of net revenue, in the same quarter last year.

Net income, which includes the impact of discontinued operations, was \$1,115 million, or \$2.64 per diluted share. This compares with net income of \$1,196 million, or \$2.71 per diluted share, in the prior quarter, and net income of \$561 million, or \$1.25 per diluted share, in the same quarter last year.

Fourth Quarter Fiscal Year 2018 GAAP Results					Ch	nange	
(Dollars in millions, except per share data)	 Q4 18	 Q3 18	 Q4 17	C	Q/Q		Y/Y
Net revenue	\$ 5,444	\$ 5,063	\$ 4,844		+8%		+12%
Gross margin	53.9%	51.7%	49.2%	+22	0bps	+-	470bps
Operating expenses	\$ 1,283	\$ 1,280	\$ 1,628	+\$	3	-\$	345
Net income	\$ 1,115	\$ 1,196	\$ 561	-\$	81	+\$	554
Net income attributable to noncontrolling interest	\$ -	\$ -	\$ 29	\$	-	-\$	29
Net income attributable to common stock	\$ 1,115	\$ 1,196	\$ 532	-\$	81	+\$	583
Earnings per share - diluted	\$ 2.64	\$ 2.71	\$ 1.25	-\$ (	0.07	+\$	1.39

The Company's cash and cash equivalents at the end of the fourth fiscal quarter were \$4,292 million, compared to \$4,136 million at the end of the prior quarter.

During the fourth fiscal quarter, the Company generated \$2,635 million in cash from operations and spent \$1,533 million repurchasing an aggregate of 6.4 million shares and \$106 million in capital expenditures.

On September 28, 2018, the Company paid a cash dividend of \$1.75 per share of common stock, totaling \$723 million.

#### Fourth Quarter Fiscal Year 2018 Non-GAAP Results From Continuing Operations

The differences between the Company's GAAP and non-GAAP results are described generally under "Non-GAAP Financial Measures" below, and presented in detail in the financial reconciliation tables attached to this release.

Net revenue from continuing operations was \$5,448 million, an increase of 8 percent from \$5,066 million in the previous quarter, and an increase of 12 percent from \$4,848 million in the same quarter last year.

Gross margin from continuing operations was \$3,725 million, or 68.4 percent of net revenue. This compares with gross margin from continuing operations of \$3,410 million, or 67.3 percent of net revenue, in the prior quarter, and \$3,068 million, or 63.3 percent of net revenue, in the same quarter last year.

Operating income from continuing operations was \$2,862 million, or 52.5 percent of net revenue. This compares with operating income from continuing operations of \$2,536 million, or 50.1 percent of net revenue, in the prior quarter, and \$2,293 million, or 47.3 percent of net revenue, in the same quarter last year.

Net income from continuing operations was \$2,546 million, or \$5.85 per diluted share. This compares with net income of \$2,257 million, or \$4.98 per diluted share, in the prior quarter, and net income of \$2,091 million, or \$4.59 per diluted share, in the same quarter last year.

Free cash flow from operations, defined as cash from operations less capital expenditures, was \$2,529 million in the quarter, compared to \$1,726 million in the same quarter last year.

Fourth Quarter Fiscal Year 2018 Non-GAAP Results					Cha	ange	
(Dollars in millions, except per share data)	Q4 18	Q3 18	Q4 17	(	Q/Q		Y/Y
Net revenue	\$ 5,448	\$ 5,066	\$ 4,848		+8%		+12%
Gross margin	68.4%	67.3%	63.3%	+'	110bps	+5	510bps
Operating expenses	\$ 863	\$ 874	\$ 775	-\$	11	+\$	88
Net income	\$ 2,546	\$ 2,257	\$ 2,091	+\$	289	+\$	455
Earnings per share - diluted	\$ 5.85	\$ 4.98	\$ 4.59	+\$	0.87	+\$	1.26

## Other Quarterly Data

Net revenue by segment:							Cha	ange
(Dollars in millions)	Q	4 18	Q	3 18	Q	4 17	Q/Q	Y/Y
Wired infrastructure	\$ 2,208	41%	\$ 2,297	45%	\$ 2,146	45%	-4%	3%
Wireless								
communications	1,698	31	1,288	25	1,796	37	32%	-5%
Enterprise storage	1,266	23	1,253	25	645	13	1%	96%
Industrial & other	272	5	225	5	257	5	21%	6%
Total net revenue	\$ 5,444	100%	\$ 5,063	100%	\$ 4,844	100%	-	

Non-GAAP net revenue by segment:							Cha	inge
(Dollars in millions)	Q	4 18	Q	3 18	Q2	17	Q/Q	Y/Y
Wired infrastructure <sup>(1)</sup> Wireless	\$ 2,212	41%	\$ 2,300	45%	\$ 2,150	45%	-4%	3%
communications	1,698	31	1,288	25	1,796	37	32%	-5%
Enterprise storage	1,266	23	1,253	25	645	13	1%	96%
Industrial & other Total non-GAAP	272	5	225	5	257	5	21%	6%
net revenue	\$ 5,448	100%	\$ 5,066	100%	\$ 4,848	100%		

(1) Non-GAAP data include the effect of acquisition-related purchase accounting adjustments relating to licensing revenue.

Key Statistics						
(Dollars in millions)	(	Q4 18	(	23 18	0	24 17
Cash from operations	\$	2,635	\$	2,247	\$	1,959
Depreciation	\$	132	\$	129	\$	117
Amortization of acquisition-related intangible assets	\$	829	\$	830	\$	1,099
Capital expenditures	\$	106	\$	120	\$	233
Days sales outstanding ("DSO")		56		54		46
Inventory days on hand ("DOH")		59		66		73
Non-GAAP DSO		56		54		46
Non-GAAP Inventory DOH		59		67		74

## Fiscal Year 2018 Financial Results From Continuing Operations

Net revenue from continuing operations was \$20,848 million, an increase of 18 percent from \$17,636 million in the prior year. Gross margin was \$10,733 million, or 51.5 percent of net revenue, versus \$8,509 million, or 48.2 percent of net revenue, in the prior year. Operating income was \$5,135 million compared with \$2,383 million in the prior year. Net income, which includes the impact from discontinued operations, was \$12,610 million, or \$28.44 per diluted share. This compares with a net income of \$1,784 million, or \$4.02 per diluted share, in fiscal year 2017.

Fiscal Year 2018 GAAP Results (Dollars in millions, except per share data)		2017	Change
(Dollars in millions, except per share data)			
Net revenue	\$ 20,848	\$ 17,636	+18%
Gross margin	51.5%	48.2%	+330bps
Operating expenses	\$ 5,598	\$ 6,126	-\$ 528
Net income	\$ 12,610	\$ 1,784	+\$ 10,826
Net income attributable to noncontrolling interest	\$ 351	\$ 92	+\$ 259
Net income attributable to common stock	\$ 12,259	\$ 1,692	+\$ 10,567
Earnings per share - diluted	\$ 28.44	\$ 4.02	+\$ 24.42

Non-GAAP net revenue from continuing operations was \$20,862 million, an increase of 18 percent from \$17,665 million in the prior year. Non-GAAP gross margin was \$13,931 million, or 66.8 percent of net revenue, versus \$11,137 million, or 63.0 percent of net revenue, in the prior year. Non-GAAP operating income from continuing operations was \$10,424 million. This compares with \$8,011 million in the prior year. Non-GAAP net income was \$9,391 million, or \$20.82 per diluted share. This compares with non-GAAP net income of \$7,255 million, or \$16.02 per diluted share, in fiscal year 2017.

Fiscal Year 2018 Non-GAAP Results (Dollars in millions, except per share data)	2018	2017	Change
Net revenue	\$ 20,862	\$ 17,665	+18%
Gross margin	66.8%	63.0%	+380bps
Operating expenses	\$ 3,507	\$ 3,126	+\$ 381
Net income	\$ 9,391	\$ 7,255	+\$ 2,136
Earnings per share - diluted	\$ 20.82	\$ 16.02	+\$ 4.81

#### Fiscal Year 2019 Business Outlook

Based on current business trends and conditions, the outlook for continuing operations for fiscal year 2019, ending November 3, 2019, including contributions from CA, is expected to be as follows:

		Reconciling		
	 GAAP	Items	N	on-GAAP
Net revenue	\$ 24,500M	-	\$	24,500M
Operating margin	20%	\$ 7,580M		51%
Net interest expense and other	\$ 1,250M	-	\$	1,250M
Provision for income taxes	13%	2%		11%

- Non-GAAP operating margin excludes \$4,700 million of amortization of acquisition-related intangible assets, \$2,100 million of stock-based compensation expense, \$570 million of restructuring charges, and \$210 million of acquisition-related costs; and
- Non-GAAP tax provision is 2% lower than GAAP due to the tax effects of the projected reconciling items noted above.

Capital expenditures for the fiscal year are expected to be approximately \$550 million. For the fiscal year, depreciation is expected to be \$600 million and amortization is expected to be approximately \$4,700 million.

The guidance provided above is only an estimate of what the Company believes is realizable as of the date of this release. Among other things, this guidance is based on an initial estimate of purchase accounting adjustments and allocations, all of which are subject to revision. The guidance excludes the impact of any mergers, acquisitions, divestiture and stock repurchase activity that may occur during fiscal year 2019. Actual results will vary from the guidance and the variations may be material. The Company undertakes no intent or obligation to publicly update or revise any of these projections, whether as a result of new information, future events or otherwise, except as required by law.

#### **Quarterly Dividend**

The Company's Board of Directors has approved a quarterly cash dividend of \$2.65 per share.

The dividend is payable on December 28, 2018 to stockholders of record at the close of business (5:00 p.m.) Eastern Time on December 19, 2018.

#### **Financial Results Conference Call**

Broadcom Inc. will host a conference call to review its financial results for the fourth quarter of fiscal year 2018, ended November 4, 2018, and to provide guidance for fiscal year 2019, today at 2:00 p.m. Pacific Time. Those wishing to access the call should dial (866) 310-8712; International +1 (720) 634-2946. The passcode is 8281408. A replay of the call will be accessible for one week after the call. To access the replay dial (855) 859-2056; International +1 (404) 537-3406; and reference the passcode: 8281408. A webcast of the conference call will also be available in the "Investors" section of Broadcom's website at <a href="http://www.broadcom.com">www.broadcom.com</a>.

## **Basis of Presentation**

Broadcom Inc. is the successor to Broadcom Limited for financial reporting purposes effective as of the close of trading on April 4, 2018. Information provided for fiscal periods beginning with the fiscal quarter ended May 6, 2018, relates to Broadcom Inc. and for prior fiscal periods relates to Broadcom Limited. Unless the context otherwise requires, references in this press release to "Broadcom," "the Company," "we," "our," "us" and similar terms are to Broadcom Inc. from and after the effective time of the redomiciliation and, prior to that time, are to our predecessor, Broadcom Limited.

The Company's financial results include contributions from Brocade Communication Systems' continuing operations starting in the first fiscal quarter of 2018. The financial results from businesses that have been classified as discontinued operations in the Company's financial statements are not included in the results presented below, unless otherwise stated.

Due to the Company's 52/53 week reporting cycle, fiscal year 2018 included an extra week in the first quarter, compared to fiscal year 2017.

#### **Non-GAAP Financial Measures**

In addition to GAAP reporting, Broadcom provides investors with net revenue, net income, operating income, gross margin, operating expenses, cash flow and other data on a non-GAAP basis. This non-GAAP information includes the effect, where applicable, of purchase accounting on revenue, and excludes amortization of acquisition-related intangible assets, stock-based compensation expense, restructuring, impairment and disposal charges, acquisition-related costs, including integration costs, purchase accounting effect on inventory, litigation settlements, impairment on investment, debt-related costs, gain (loss) on extinguishment of debt, gain (loss) on acquisition-related assets, income (loss) from discontinued operations and non-GAAP tax reconciling adjustments. Management for purposes of evaluating the core operating performance of the Company, establishing internal budgets, calculating return on investment for development programs and growth initiatives, comparing performance with internal forecasts and targeted business models, strategic planning, evaluating and valuing potential acquisition candidates and how their operations compare to the Company's operations, and benchmarking performance externally against the Company's competitors. The exclusion of these and other similar items from Broadcom's non-GAAP flow measures as inflow attement and do not represent the residual cash flow available for discretionary expenditures. Investors should not consider presentation of free cash flow measures as mplying that stockholders have any right to such cash. Broadcom's free cash flow may not be calculated in a manner comparable to similarly named measures used by other companies.

Broadcom believes this non-GAAP financial information provides additional insight into the Company's on-going performance. Therefore, Broadcom provides this information to investors for a more consistent basis of comparison and to help them evaluate the results of the Company's on-going operations and enable more meaningful period to period comparisons. These non-GAAP measures are provided in addition to, and not as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. A reconciliation between GAAP and non-GAAP financial data is included in the supplemental financial data attached to this press release.

## About Broadcom Inc.

Broadcom Inc. (NASDAQ: AVGO), a Delaware corporation headquartered in San Jose, CA, is a global technology leader that designs, develops and supplies a broad range of semiconductor and infrastructure software solutions. Broadcom's category-leading product portfolio serves critical markets including data center, networking, software, broadband, wireless, storage and industrial.

#### Cautionary Note Regarding Forward-Looking Statements

This announcement contains forward-looking statements (including within the meaning of Section 21E of the United States Securities Exchange Act of 1934, as amended, and Section 27A of the United States Securities Act of 1933, as amended) concerning Broadcom. These statements include, but are not limited to, statements that address our expected future business and financial performance and other statements identified by words such as "will", "expect", "believe", "anticipate", "estimate", "should", "intend", "plan", "potential", "predict" "project", "aim", and similar words, phrases or expressions. These forward-looking statements are based on current expectations and beliefs of the management of Broadcom, as well as assumptions made by, and information currently available to, such management, current market trends and market conditions and involve risks and uncertainties, many of which are outside the Company's and management's control, and which may cause actual results to differ materially from those contained in forward-looking statements.

Particular uncertainties that could materially affect future results include risks associated with: our acquisition of CA, including (1) potential difficulties in employee retention, (2) unexpected costs, charges or expenses, and (3) our ability to successfully integrate CA's business and achieve the anticipated benefits of the transaction; any loss of our

significant customers and fluctuations in the timing and volume of significant customer demand; our dependence on contract manufacturing and outsourced supply chain; our dependency on a limited number of suppliers; any other acquisitions we may make, including integrating acquired companies with our existing businesses and our ability to achieve the benefits, growth prospects and synergies expected by such acquisitions; our ability to accurately estimate customers' demand and adjust our manufacturing and supply chain accordingly; our significant indebtedness, including the additional indebtedness that we incurred in connection with the CA acquisition and the need to generate sufficient cash flows to service and repay such debt; dependence on and risks associated with distributors of our products; dependence on senior management; quarterly and annual fluctuations in operating results; global economic conditions and concerns; the amount and frequency of our stock repurchases; cyclicality in the semiconductor industry or in our target markets; our competitive performance and ability to continue achieving design wins with our customers, as well as the timing of any design wins; prolonged disruptions of our or our contract manufacturers' manufacturing facilities or other significant operations; our ability to improve our manufacturing efficiency and quality; our dependence on outsourced service providers for certain key business services and their ability to execute to our requirements; our ability to maintain or improve gross margin; our ability to protect our intellectual property and the unpredictability of any associated litigation expenses; compatibility of our software products with operating environments, platforms or third-party products; our ability to enter into satisfactory software license agreements; sales to our government clients; availability of third party software used in our products; use of open source code sources in our products; any expenses or reputational damage associated with resolving customer product warranty and indemnification claims; our ability to sell to new types of customers and to keep pace with technological advances; market acceptance of the end products into which our products are designed; our ability to protect against a breach of security systems; fluctuations in foreign exchange rates; our overall cash tax costs, legislation that may impact our overall cash tax costs and our ability to maintain tax concessions in certain jurisdictions; and other events and trends on a national, regional and global scale, including those of a political, economic, business, competitive and regulatory nature.

Our filings with the SEC, which you may obtain for free at the SEC's website at <a href="http://www.sec.gov">http://www.sec.gov</a>, discuss some of the important risk factors that may affect our business, results of operations and financial condition. Actual results may vary from the estimates provided. We undertake no intent or obligation to publicly update or revise any of the estimates and other forward-looking statements made in this announcement, whether as a result of new information, future events or otherwise, except as required by law.

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#### BROADCOM INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITED (IN MILLIONS, EXCEPT PER SHARE DATA)

			Fiscal Q	uarter Ende	d		Fiscal Year Ended				
		ember 4, 2018		gust 5, 2018		ober 29, 2017		ember 4, 2018		ober 29, 2017	
Net revenue	\$	5,444	\$	5,063	\$	4,844	\$	20,848	\$	17,636	
Cost of products sold:											
Cost of products sold		1,746		1,680		1,798		7,021		6,593	
Purchase accounting effect on inventory Amortization of acquisition-related intangible assets		- 762		- 762		2 658		70 3,004		4 2,511	
Restructuring charges		1		2		3		20		2,311	
Total cost of products sold		2,509		2,444		2,461		10,115		9,127	
Gross margin		2,935		2,619		2,383		10,733	·	8,509	
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Research and development		948		959		828		3,768		3,292	
Selling, general and administrative		237		234		194		1,056		787	
Amortization of acquisition-related intangible assets		67		68		441		541		1,764	
Restructuring, impairment and disposal charges Litigation settlements		17 14		19 -		55 110		219 14		161 122	
Total operating expenses		1,283		1,280		1,628		5,598		6,126	
Operating income		1,652	·	1,339		755	·	5,135		2,383	
Interest expense		(148)		(149)		(119)		(628)		(454)	
Impairment on investment		(140)		-		-		(106)		(+0+)	
Loss on debt extinguishment		-		-		(7)		-		(166)	
Other income, net		24		39		16		144		62	
Income from continuing operations before income taxes		1,422		1,229		645		4,545		1,825	
Provision for (benefit from) income taxes		307		32		89		(8,084)		35	
Income from continuing operations		1,115		1,197		556		12,629		1,790	
Income (loss) from discontinued operations, net of income taxes		-		(1)		5		(19)		(6)	
Net income		1,115		1,196		561		12,610		1,784	
Net income attributable to noncontrolling interest <sup>(1)</sup>		-		-		29		351		92	
Net income attributable to common stock	\$	1,115	\$	1,196	\$	532	\$	12,259	\$	1,692	
Basic income per share:											
Income per share from continuing operations	\$	2.71	\$	2.78	\$	1.29	\$	29.37	\$	4.19	
Income (loss) per share from discontinued operations	•	-	•	-		0.01	•	(0.04)	•	(0.01)	
Net income per share	\$	2.71	\$	2.78	\$	1.30	\$	29.33	\$	4.18	
Diluted income per share <sup>(2)</sup> :											
Income per share from continuing operations	\$	2.64	\$	2.71	\$	1.24	\$	28.48	\$	4.03	
Income (loss) per share from discontinued operations			•	-	•	0.01	•	(0.04)	•	(0.01)	
Net income per share	\$	2.64	\$	2.71	\$	1.25	\$	28.44	\$	4.02	
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Shares used in per share calculations: Basic Diluted	412 423	430 441	408 424	418 431	405 421
Stock-based compensation expense included in continuing operations: Cost of products sold Research and development Selling, general and administrative	\$ 23 225 69	\$ 22 222 71	\$ 17 171 64	\$ 86 855 286	\$ 64 636 220
Total stock-based compensation expense	\$ 317	\$ 315	\$ 252	\$ 1,227	\$ 920

(1) In connection with the redomiciliation to the United States on April 4, 2018, or the Redomiciliation, all outstanding exchangeable limited partnership units, or LP Units, in Broadcom Cayman L.P. were exchanged for common stock of Broadcom on a one-for-one basis and the noncontrolling interest, or NCI, was eliminated. Net income attributable to NCI prior to the Redomiciliation represents approximately 5% of net income attributable to LP Units.

(2) For the fiscal year ended November 4, 2018 and for each fiscal year 2017 period presented, diluted income per share excluded the potentially dilutive effect of the exchange of LP Units as their effect was antidilutive. There were no LP Units outstanding during the fiscal quarters ended November 4, 2018 and August 5, 2018 due to the Redomiciliation.

## BROADCOM INC. FINANCIAL RECONCILIATION: GAAP TO NON-GAAP - UNAUDITED (IN MILLIONS, EXCEPT DAYS)

			Fiscal Q	uarter Ende	d			Fiscal Ye	ar Ende	ed
		ember 4, 2018		ıgust 5, 2018		ober 29, 2017		ember 4, 2018		ober 29, 2017
Net revenue on GAAP basis	\$	5,444	\$	5,063	\$	4,844	\$	20,848	\$	17,636
Acquisition-related purchase accounting revenue adjustment <sup>(1)</sup>		4		3		4		14		29
Net revenue on non-GAAP basis	\$	5,448	\$	5,066	\$	4,848	\$	20,862	\$	17,665
Gross margin on GAAP basis	\$	2,935	\$	2,619	\$	2,383	\$	10,733	\$	8,509
Acquisition-related purchase accounting revenue adjustment <sup>(1)</sup>		4		3		4		14		29
Purchase accounting effect on inventory Amortization of acquisition-related intangible assets		- 762		- 762		2 658		70 3,004		4 2,511
Stock-based compensation expense		23		22		17		86		64
Restructuring charges		1		2		3		20		19
Acquisition-related costs		-		2		1		4		1
Gross margin on non-GAAP basis	\$	3,725	\$	3,410	\$	3,068	\$	13,931	\$	11,137
Research and development on GAAP basis	\$	948	\$	959	\$	828	\$	3,768	\$	3,292
Stock-based compensation expense		225		222		171		855		636
Acquisition-related costs		1		-		-		4		6
Research and development on non-GAAP basis	\$	722	\$	737	\$	657	\$	2,909	\$	2,650
	\$	237	\$	234	\$	101	\$	4.050	\$	787
Selling, general and administrative expense on GAAP basis Stock-based compensation expense	Ф	237 69	Φ	234 71	Ф	194 64	Ф	1,056 286	Ф	220
Acquisition-related costs		27		26		12		172		91
Selling, general and administrative expense on non-GAAP basis	\$	141	\$	137	\$	118	\$	598	\$	476
5,5,										
Total operating expenses on GAAP basis	\$	1,283	\$	1,280	\$	1,628	\$	5,598	\$	6,126
Amortization of acquisition-related intangible assets		67		68		441		541		1,764
Stock-based compensation expense Restructuring, impairment and disposal charges		294 17		293 19		235 55		1,141 219		856 161
Litigation settlements		14		-		110		14		122
Acquisition-related costs		28		26		12		176		97
Total operating expenses on non-GAAP basis	\$	863	\$	874	\$	775	\$	3,507	\$	3,126
		4.055		1.005		755		5.405		0.007
Operating income on GAAP basis	\$	1,652	\$	1,339	\$	755 4	\$	5,135 14	\$	2,383
Acquisition-related purchase accounting revenue adjustment <sup>(1)</sup> Purchase accounting effect on inventory		4		3		4 2		14 70		29 4
Amortization of acquisition-related intangible assets		829		830		1,099		3,545		4,275
Stock-based compensation expense		317		315		252		1,227		920
Restructuring, impairment and disposal charges		18		21		58		239		180
Litigation settlements		14		-		110		14		122
Acquisition-related costs		28		28		13		180		98
Operating income on non-GAAP basis	\$	2,862	\$	2,536	\$	2,293	\$	10,424	\$	8,011

Interest expense on GAAP basis Debt-related costs	\$	(148)	\$	(149)	\$	(119)	\$	(628) 32	\$	(454) 1
Interest expense on non-GAAP basis	\$	(148)	\$	(149)	\$	(119)	\$	(596)	\$	(453)
Other income, net on GAAP basis (Gains) losses on acquisition-related assets	\$	24	\$	39 1	\$	16	\$	144 (3)	\$	62 (23)
Other income, net on non-GAAP basis	\$	24	\$	40	\$	16	\$	141	\$	39
Income from continuing operations before income taxes on GAAP basis	\$	1,422	\$	1,229	\$	645	\$	4,545	\$	1,825
Acquisition-related purchase accounting revenue adjustment <sup>(1)</sup> Purchase accounting effect on inventory		4		3		4 2		14 70		29 4
Amortization of acquisition-related intangible assets		829		830		1,099		3,545		4,275
Stock-based compensation expense		317		315		252		1,227		920
Restructuring, impairment and disposal charges Litigation settlements		18 14		21		58 110		239 14		180 122
Acquisition-related costs		28		- 28		13		14		98
Impairment on investment		106		-		-		106		-
Debt-related costs		-		-		-		32		1
Loss on debt extinguishment (Gains) losses on acquisition-related assets				-		7		(3)		166 (23)
Income before income taxes on non-GAAP basis	\$	2,738	\$	2,427	\$	2,190	\$	9,969	\$	7,597
Provision for (benefit from) income taxes on GAAP basis	\$	307	\$	32	\$	89		\$ (8,084)	\$	35
Non-GAAP tax reconciling adjustments	Ψ	(115)	Ψ	138	Ψ	10		8,662	Ψ	307
Provision for income taxes on non-GAAP basis	\$	192	\$	170	\$	99	\$	578	\$	342
Net income on GAAP basis	\$	1,115	\$	1,196	\$	561	\$	12,610	\$	1,784
Acquisition-related purchase accounting revenue adjustment <sup>(1)</sup>		4		3		4		14		29
Purchase accounting effect on inventory		-		-		2		70		4
Amortization of acquisition-related intangible assets		829		830		1,099		3,545		4,275
Stock-based compensation expense Restructuring, impairment and disposal charges		317 18		315 21		252 58		1,227 239		920 180
Litigation settlements		14				110		14		122
Acquisition-related costs		28		28		13		180		98
Impairment on investment Debt-related costs		106		-		-		106 32		- 1
Loss on debt extinguishment		-		-		7		- 32		166
(Gains) losses on acquisition-related assets		-		1		-		(3)		(23)
Non-GAAP tax reconciling adjustments		115		(138)		(10)		(8,662)		(307)
Discontinued operations, net of income taxes		-		1		(5)		19		6
Net income on non-GAAP basis	\$	2,546	\$	2,257	\$	2,091	\$	9,391	\$	7,255
Shares used in per share calculation - diluted on GAAP basis		423		441		424		431		421
Non-GAAP adjustment <sup>(2)</sup>		12		12		32		20		32
Shares used in per share calculation - diluted on non-GAAP basis		435		453		456		451		453
Inventory days on hand on GAAP basis Non-GAAP adjustment <sup>(3)</sup>		59 -		66 1		73 1				
Inventory days on hand on non-GAAP basis		59		67		74				
Net income on non-GAAP basis	\$	2,546	\$	2,257	\$	2,091				
Interest expense on non-GAAP basis Provision for income taxes on non-GAAP basis		148 192		149 170		119 99				
Depreciation		132		129		117				
Adjusted EBITDA	\$	3,018	\$	2,705	\$	2,426				
<b>N</b> ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (							~		~	0.571
Net cash provided by operating activities Purchases of property, plant and equipment	\$	2,635 (106)	\$	2,247 (120)	\$	1,959 (233)	\$	8,880 (635)	\$	6,551 (1,069)
Free cash flow	\$	2,529	\$	2,127	\$	1,726	\$	8,245	\$	5,482

(1) Amounts represent licensing revenue not included in GAAP net revenue as a result of the effect of purchase accounting for acquisitions.

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(2) Non-GAAP adjustment for number of shares used in the diluted per share calculations excludes the impact of stock-based compensation expense expected to be incurred in future periods and not yet recognized in the financial statements, which would otherwise be assumed to be used to repurchase shares under the GAAP treasury stock method. Non-GAAP adjustment also includes the impact of LP Units that are anti-dilutive on a GAAP basis for the fiscal year ended November 4, 2018 and for each fiscal year 2017 period presented.

(3) Non-GAAP adjustment for inventory days on hand represents the impact of purchase accounting on inventory, stock-based compensation expense, and acquisition-related costs.

#### BROADCOM INC. CONDENSED CONSOLIDATED BALANCE SHEETS - UNAUDITED (IN MILLIONS)

	ember 4, 2018	October 29, 2017		
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 4,292	\$	11,204	
Trade accounts receivable, net	3,325		2,448	
Inventory	1,124		1,447	
Other current assets	366		724	
Total current assets	 9,107		15,823	
Long-term assets:				
Property, plant and equipment, net	2,635		2,599	
Goodwill	26,913		24,706	
Intangible assets, net	10,762		10,832	
Other long-term assets	707		458	
Total assets	\$ 50,124	\$	54,418	

## LIABILITIES AND EQUITY

Current liabilities: Accounts payable Employee compensation and benefits Current portion of long-term debt Other current liabilities	\$ 811 715 - 812	\$ 1,105 626 117 681
Total current liabilities	 2,338	 2,529
Long-term liabilities:		
Long-term debt	17,493	17,431
Other long-term liabilities	3,636	11,272
Total liabilities	 23,467	 31,232
Equity: Broadcom Inc. stockholders' equity:	 	
Common stock and additional paid-in capital	23,285	20,505
Retained earnings (accumulated deficit)	3,487	(129)
Accumulated other comprehensive loss	(115)	(91)
Total Broadcom Inc. stockholders' equity	 26,657	 20,285
Noncontrolling interest	 -	 2,901
Total equity	26,657	23,186
Total liabilities and equity	\$ 50,124	\$ 54,418

## BROADCOM INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED (IN MILLIONS)

Fi	iscal Quarter Ende	Fiscal Year Ended			
November 4, 2018	August 5, 2018	October 29, 2017	November 4, 2018	October 29, 2017	
2010	2010	2017	2010	2017	

Net income	\$ 1,115	\$ 1,196	\$ 561	\$	12,610	\$ 1,784
Adjustments to reconcile net income to net cash						
provided by operating activities:	836	836	1 102		2 566	4 296
Amortization of intangible assets	132	129	1,102 117		3,566 515	4,286 451
Depreciation Stock-based compensation	317	315	252		1,227	921
Deferred taxes and other non-cash taxes	242	22	(74)		(8,270)	(173)
Impairment on investment	106	-	(74)		(0,270)	(173)
Non-cash portion of debt extinguishment loss	-	_	7		100	166
Non-cash restructuring, impairment and			,			100
disposal charges	8	3	17		21	71
Amortization of debt issuance costs and accretion of debt discount	6	6	5		24	24
Other	15	5	9		37	7
Changes in assets and liabilities, net of						
acquisitions and disposals:						
Trade accounts receivable, net	(312)	(262)	(31)		(652)	(267)
Inventory	92	19	(16)		417	(39)
Accounts payable	28	(41)	(63)		(325)	(97)
Employee compensation and benefits	93	205	80		6	109
Contributions to defined benefit pension plans	-	(1)	(345)		(130)	(361)
Other current assets and current liabilities	163	(148)	80		369	(490)
Other long-term assets and long-term						
liabilities	(206)	(37)	258		(641)	159
Net cash provided by operating activities	2,635	2,247	1,959		8,880	6,551
Cash flows from investing activities:						
Acquisitions of businesses, net of cash acquired	(7)	(7)	-		(4,800)	(40)
Business sale proceeds (repayments)	(9)	-	-		773	10
Purchases of property, plant and equipment	(106)	(120)	(233)		(635)	(1,069)
Proceeds from disposals of property, plant and						
equipment	1	-	440		239	441
Purchases of investments	-	-	(7)		(249)	(207)
Proceeds from sale and maturity of investments	-	-	200		54	200
Other	3	(47)	(4)		(56)	(9)
Net each avertided by (good in) investige	 	 	 			 
Net cash provided by (used in) investing activities	(110)	(174)	396		(4 674)	(674)
activities	(118)	(174)	390		(4,674)	(674)
Cash flows from financing activities:						
Proceeds from issuance of long-term debt		_	3,980		-	17,426
Repayment of debt	(117)	-	-		(973)	(13,668)
Payment of debt issuance costs	-	-	(1)		(0.0)	(24)
Dividend and distribution payments	(723)	(754)	(439)		(2,998)	(1,745)
Repurchases of common stock	(1,533)	(5,378)	-		(7,258)	-
Issuance of common stock, net of shares	( , ,	( ) )			( , ,	
withheld for employee taxes	38	6	66		156	257
Payment of capital lease obligations	-	-	(6)		(21)	(16)
Other	(26)	2	-		(24)	-
Net cash provided by (used in) financing						
activities	(2,361)	(6,124)	3,600		(11,118)	2,230
Net change in cash and cash equivalents	156	(4,051)	5,955		(6,912)	8,107
Cash and cash equivalents at the beginning of						
period	 4,136	 8,187	 5,249		11,204	 3,097
Cash and cash equivalents at end of period	\$ 4,292	\$ 4,136	\$ 11,204	\$	4,292	\$ 11,204
Supplemental disclosure of cash flow						
information:				,		
Cash paid for interest	\$ 2	\$ 312	\$ 1	\$	547	\$ 310
Cash paid for income taxes	\$ 189	\$ 127	\$ 96	\$	512	\$ 349

C View original content: http://www.prnewswire.com/news-releases/broadcom-inc-announces-fourth-quarter-and-fiscal-year-2018-financial-results-and-quarterly-dividend-300761627.html

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