

September 2022



#### **Safe Harbor Statement**

This presentation contains forward-looking statements (including within the meaning of Section 21E of the United States Securities Exchange Act of 1934, as amended, and Section 27A of the United States Securities Act of 1933, as amended) are based on current expectations and beliefs of the management of Broadcom, as well as assumptions made by, and information currently available to, such management, current market trends and market conditions and involve risks and uncertainties, many of which are outside the Company's and management's control, and which may cause actual results to differ materially from those contained in forward-looking statements. Accordingly, you should not place undue reliance on such statements.

Our filings with the SEC, which you may obtain for free at the SEC's website at <a href="https://www.sec.gov">https://www.sec.gov</a>, and the cautionary notes regarding forward-looking statements in our press releases dated September 1, 2022, discuss some of the important risk factors that may affect our business, results of operations and financial condition. Actual results may vary from the estimates provided. We undertake no intent or obligation to publicly update or revise any of the estimates and other forward-looking statements made in this presentation, whether as a result of new information, future events or otherwise, except as required by law.



### **Broadcom at a Glance**



FY21 net revenue of **\$27.5B** 









\$4.9B investment in R&D in FY21





One of the industry's broadest IP portfolios with >19,000 patents in FY21

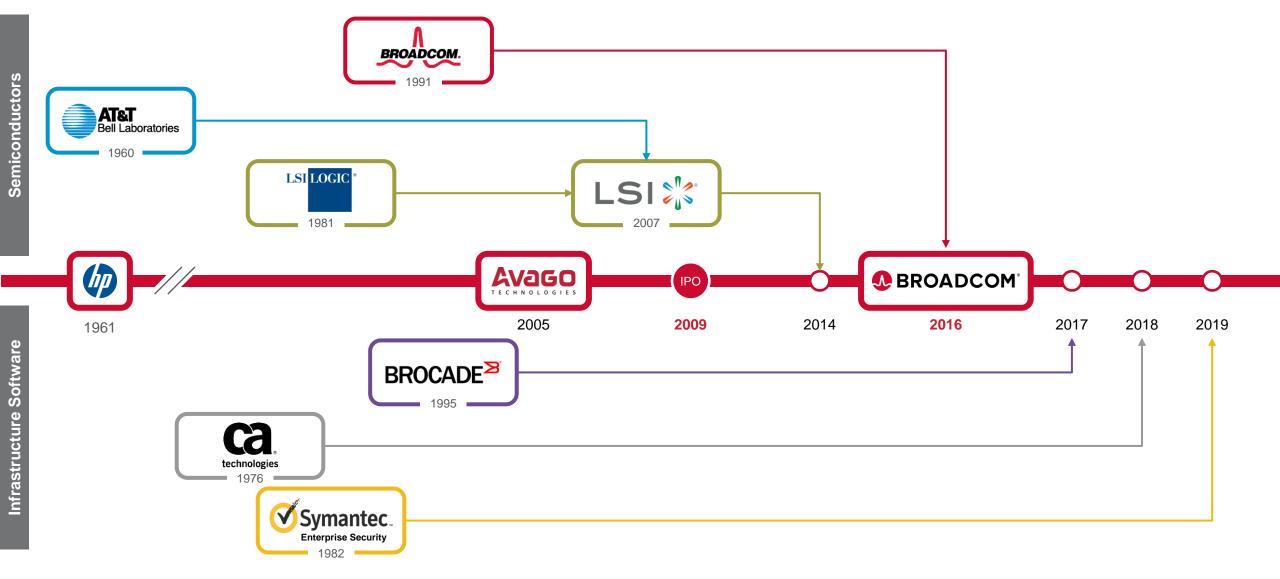




22 Category-Leading Semiconductor and Infrastructure Software Divisions



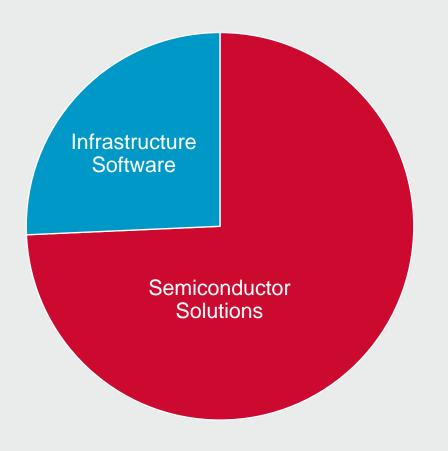
# **Heritage of Innovation**





## Fiscal Year 2021 Revenue by Segments

#### **Revenue by Segments**





**Semiconductor Solutions** 

- Networking
- Broadband
- Server Storage
- Wireless
- Industrial

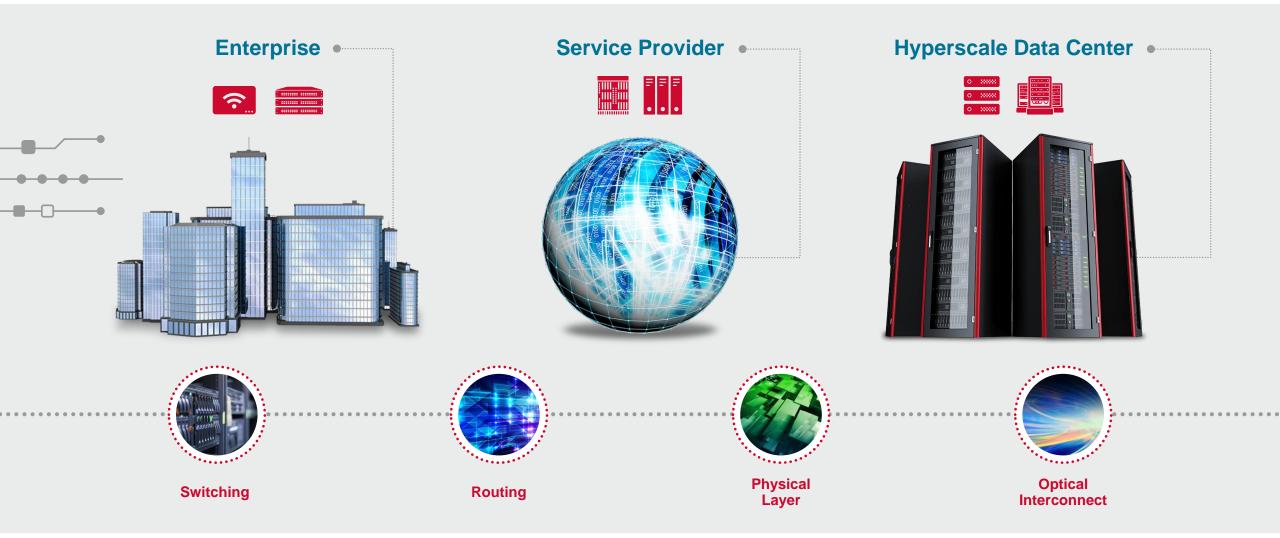


Infrastructure Software

- Mainframe
- DevOps / ValueOps / AlOps
- Cybersecurity
- Storage Area Networking (SAN)

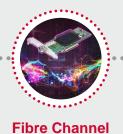


## **Networking: High-Performance Connectivity**



## Server/Storage Connectivity: On-Premises and Cloud



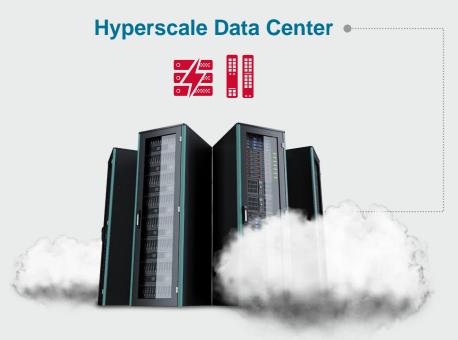


**HBAs** 





RAID Adapters





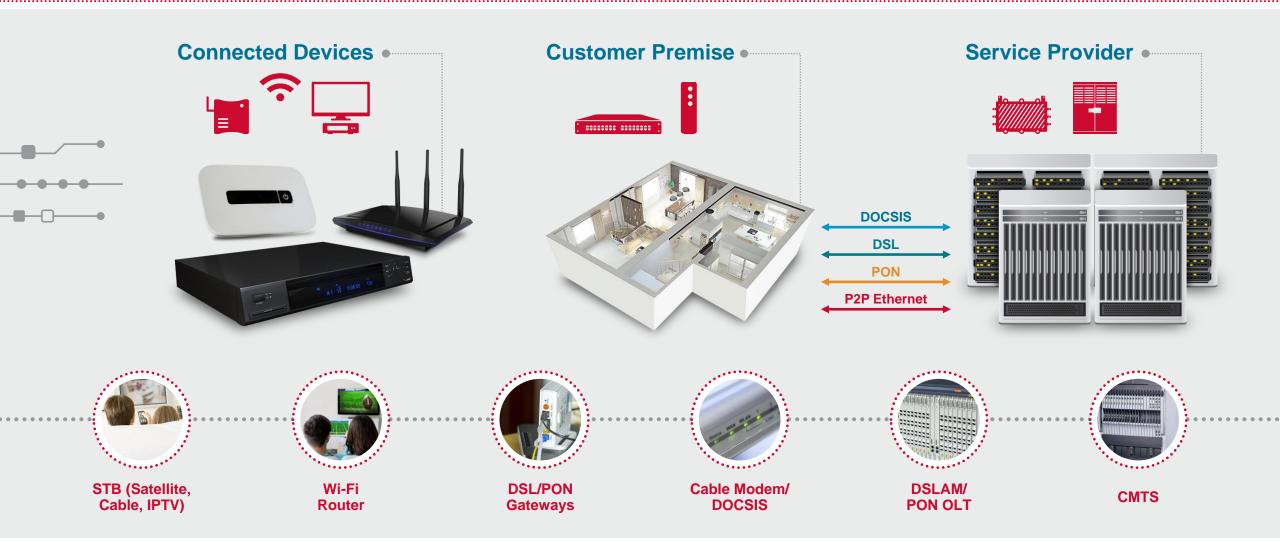
SSD/HDD Controllers / Preamp



**Ethernet NIC** 



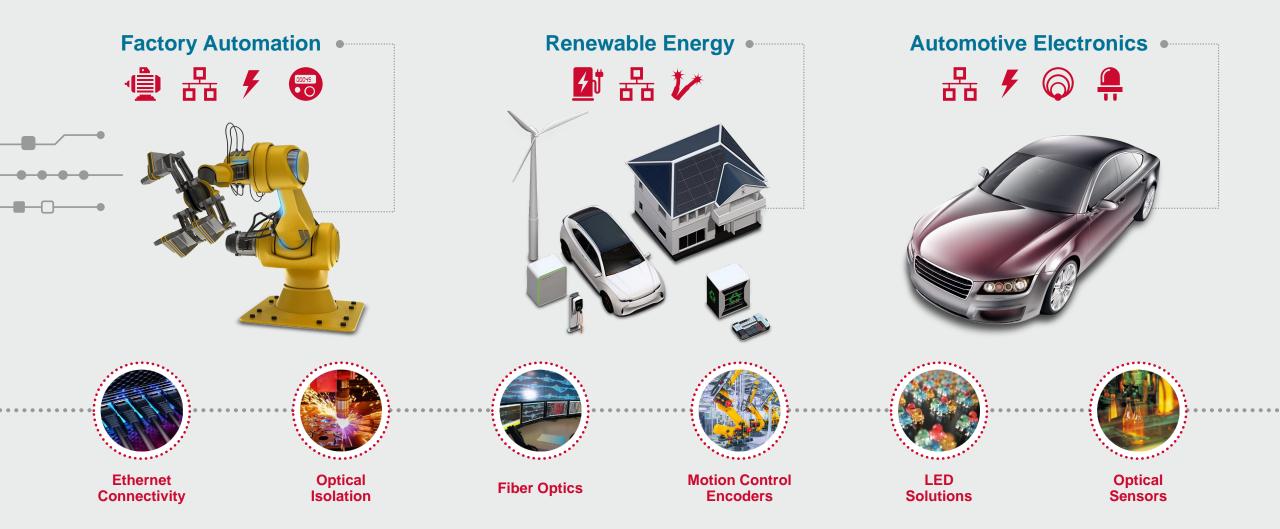
### **Broadband: End-to-End Solutions**



# **Wireless: Mobile Device Connectivity**



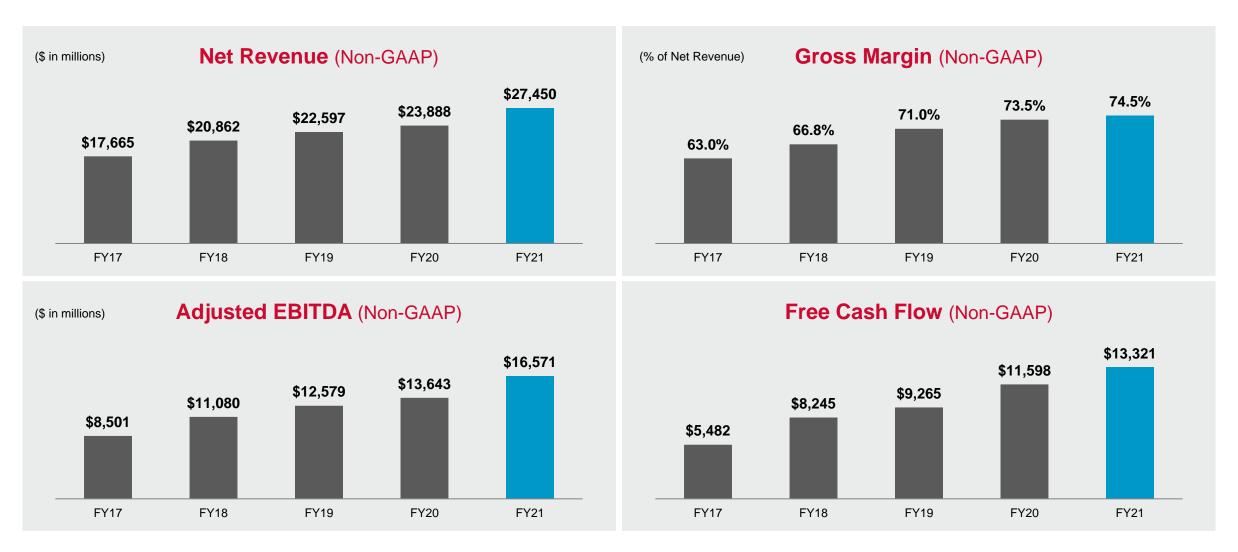
### Industrial: Automation, Renewable & Automotive



## **Software: Enterprise Class Solutions**

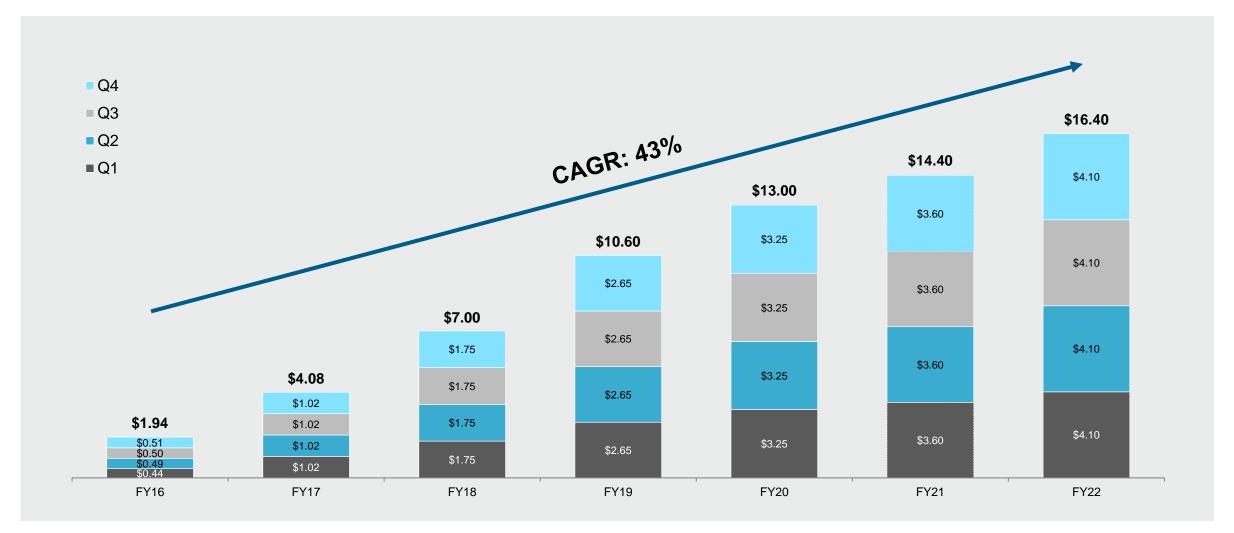


### **Annual Financial Data\***



<sup>\*</sup> FY17 represents Broadcom Limited historical results. FY17 operating income has been recast to reflect the presentation requirements of the pension accounting literature adopted in FY19. Broadcom Inc. is the successor to Broadcom Limited effective April 4, 2018. Non-GAAP results have been adjusted for the items included in the appendix, as described in the respective captions. The non-GAAP adjustment for diluted shares excludes the impact of unrecognized stock-based compensation expense expected to be incurred in future periods, which would otherwise be assumed to be used to repurchase shares under the GAAP treasury stock method. For FY17 and FY18, the impact of outstanding exchangeable limited partnership units in Broadcom Cayman LP and for FY19 through FY21, the impact of the mandatory convertible preferred stock were antidilutive on a GAAP basis. We have included those units and preferred stock in the non-GAAP adjustments.

### **Common Stock Dividend\***



<sup>\*</sup>FY16 represents combined historical results for Avago Technologies Limited and Broadcom Limited.
FY17 and FY18 through April 4, 2018 represents Broadcom Limited historical results and the remainder of FY18 represents historical results of Broadcom Inc. as successor to Broadcom Limited.
Broadcom's fiscal year ends on or about October 31.



## **Corporate Leadership**



Hock E. Tan
President and CEO



Charlie Kawwas, Ph.D. President, Semiconductor Solutions Group



Mark Brazeal
Chief Legal and
Corporate Affairs Officer



**Ivy Pong**VP, Global Taxation



Alan Davidson
Chief Information Officer



Kirsten Spears
CFO and Chief Accounting
Officer



Yuan Xing Lee, Ph.D. VP, Central Engineering



**Jill Turner** VP, Human Resources



### **Division Leadership**



Matt Cooke VP and GM, Payment Security



**Sally Doherty, Ph.D.** VP and GM, PreAmp Components



Clayton Donley VP and GM, Identity Management Security



Mark Gonikberg SVP and GM, Wireless Communications and Connectivity



Rob Greer VP and GM, Symantec Enterprise



**Jeff Hoogenboom** VP and GM, Emulex Connectivity



Hassan Hussain
VP and GM,
Motion Control Products



Vijay Janapaty VP and GM, Physical Layer Products



Francis Khor
VP and GM,
Optoelectronic Products



Youngwoo Kwon, Ph.D. SVP and GM, Wireless Semiconductor



**Greg Lotko**SVP and GM,
Mainframe Software



**Serge Lucio** VP and GM, Agile Operations



**Near Margalit, Ph.D.**VP and GM,
Optical Systems



Rich Nelson SVP and GM, Broadband Video Group



Frank Ostojic SVP and GM, ASIC Products



Jack Rondoni SVP and GM, Brocade Storage Networking



**Gary Tay** VP and GM, Isolation Products



Mark Terrano, Esq. VP and GM, Intellectual Property and Licensing



Jas Tremblay VP and GM, Data Center Solutions Group



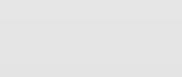
Ram Velaga SVP and GM, Switch Products



Myles Wakayama VP and GM, Mixed Signal ASICs Products



Martin Weigert
VP and GM,
Industrial Fiber Products





### **Well Positioned for the Future**



Technology Leadership in Semiconductor and Infrastructure Software Solutions Extensive Portfolio of Innovative and Differentiated Products

Robust Business and
Financial Models Driving
Diversified and Sustainable
Revenue









### **GAAP to Non-GAAP Reconciliation – Annual\***

(\$ in millions)						
(\$ III IIIIIIOIIO)		FY 2017	FY 2018	FY 2019	FY 2020	FY 202
Net Revenue on Non-GAAP Basis	\$	17,665 \$	20,862 \$	22,597 \$	23,888 \$	27,450
Acquisition-related purchase accounting revenue adjustment		(29)	(14)	-	-	
Net Revenue on GAAP Basis	\$	17,636 \$	20,848 \$	22,597 \$	23,888 \$	27,450
Non-GAAP Gross Margin	\$	11,137 \$	13,931 \$	16,055 \$	17,552 \$	20,443
Acquisition-related purchase accounting revenue adjustment		(29)	(14)	-	-	
SBC - COGS		(64)	(86)	(163)	(159)	(143
Amortization of acquisition-related intangibles		(2,511)	(3,004)	(3,314)	(3,819)	(3,427
Restructuring charges		(19)	(20)	(77)	(35)	(17
Purchase accounting effect on inventory		(4)	(70)	-	(11)	
Acquisition-related costs		(1)	(4)	(18)	(12)	(12
GAAP Gross Margin	\$	8,509 \$	10,733 \$	12,483 \$	13,516 \$	16,844
Non-GAAP Operating Income	\$	7,999 \$	10,424 \$	11,929 \$	12,939 \$	15,912
SBC - R&D		(636)	(855)	(1,532)	(1,419)	(1,199
SBC - SG&A		(220)	(286)	(490)	(398)	(362
Amortization of acquisition-related intangibles		(1,764)	(541)	(1,898)	(2,401)	(1,976
Acquisition-related costs		(97)	(176)	(257)	(410)	(108
Restructuring, asset impairment and disposal charges		(161)	(219)	(736)	(198)	(148
Litigation settlement		(122)	(14)	· -	(63)	(1
Non-GAAP/GAAP Gross Margin Difference		(2,628)	(3,198)	(3,572)	(4,036)	(3,599
GAAP Operating Income	\$	2,371 \$	5,135 \$	3,444 \$	4,014 \$	8,519
Non-GAAP Net Income	\$	7,255 \$	9,391 \$	9,452 \$	9,993 \$	12,578
Gains on investments		-	3	145	31	99
Gains on acquisition-related assets		23	-	-	11	3
Loss on extinguishment of debt		(166)	-	(54)	(169)	(245
Loss from discontinued operations, net of income taxes		(6)	(19)	(12)	(1)	-
Non-GAAP tax reconciling adjustments		307	8,662	1,678	1,881	1,686
Debt-related costs impacting interest expense		(1)	(32)	-	-	-
Impairment on Investment		-	(106)	-	-	-
Gain from lapse of indemnification		-	-	-	116	-
Gain from sale of business		-	-	-	23	8
Non-GAAP/GAAP Income from Operations Difference		(5,628)	(5,289)	(8,485)	(8,925)	(7,393
GAAP Net Income	\$	1,784 \$	12,610 \$	2,724 \$	2,960 \$	6,736
Non-GAAP diluted shares		453	451	444	451	449
Non-GAAP adjustment		(32)	(20)	(25)	(25)	20
GAAP diluted shares		421	431	419	426	429
Adjusted EBITDA	\$	8,501 \$	11,080 \$	12,579 \$	13,643 \$	16,571
Interest expense on non-GAAP basis		(453)	(596)	(1,390)	(1,608)	(1,640
Provision for income taxes on non-GAAP basis		(342)	(578)	(1,168)	(1,363)	(1,715
Depreciation		(451)	(515)	(569)	(570)	(539
Amortization on non-GAAP basis		-	-	-	(109)	(99
Non-GAAP Net Income	\$	7,255 \$	9,391 \$	9,452 \$	9,993 \$	12,578
Net cash provided by operating activities	\$	6,551 \$	8,880 \$	9,697 \$	12,061 \$	13,764
Purchases of property, plant and equipment		(1,069)	(635)	(432)	(463)	(443
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Free cash flow